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# One Million In The Bank: How To Make \$1,000,000 With Your Own Business, Even If You Have No Money Or Experience

"This practical book, based on proven principles, gives you the tools, techniques, and mindset to achieve financial independence faster than you ever thought possible."

— Brian Tracy, author of *The Way to Wealth*

## One Million in the Bank

HOW TO MAKE \$1,000,000 WITH YOUR OWN BUSINESS,  
EVEN IF YOU HAVE NO MONEY OR EXPERIENCE

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## Synopsis

Gold Medal Best Business and Entrepreneur Book (Nonfiction Book Awards 2015) Gold Medal Best Financial Book (Nonfiction Book Awards 2015) Best Business Book (Next Generation Indie Book Awards 2016) 1st Place Gold Medal Best Informational Book (Feathered Quill Book Awards 2016) 3rd Place Bronze Medal Best Self-Help Book (Feathered Quill Book Awards 2016) Eric Hoffer Award Finalist (top 10%) (Eric Hoffer Awards 2016) This is not a get-rich-quick book, but it will tell you how to be a millionaire in 3-7 years. Plus there are 12 inspirational stories of everyday people from all backgrounds, from people with graduate degrees to high school dropouts, and from yard guys to corporate professionals. Really, the only thing they all have in common is that they've put \$1,000,000 in the bank (or will shortly). Part I is about how to pick a tried and true business model that you know works, and then how to find the help you need to get started. Part II is about money: how to find it, how to spend it, and how to save it. Part III is about the basic sales and marketing skills critical to starting your business. Lastly, Part IV is about the personal skills critical to maintaining your business. You don't have to stop at \$1,000,000. You don't have to stop at one business or \$1,000,000. But this book is where you start.

## Book Information

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## Customer Reviews

There are a couple main points you can take away from this book. 1. If you want to get to \$1,000,000 in the bank you need to step outside your comfort zone - step out side your 9 to 5 job thinking. You need to take account of your deeply ingrained bias's. You need to understand that the best shot of putting \$1,000,000 in your bank is to own a business. 2. Is to shoot for the stars. Set a goal for \$1,000,000. Its easier to clear the trees if you are shooting for the stars. Reminds of another successful entrepreneur, Gary Vaynerchuk - his big goal was to own the NY Jets - big goals like that helped him build wine business from \$3M to a \$60M business in just five years. These 2 main points are something, I think are the crux of success. Having the courage, initiative and desire to want to change your lot in life. And...big fat goals. \$1,000,000 in your bank pushes you to focus on big goals, big plans - like how many customers do I need to sell to or service to get \$1,000,000 in the bank...and then you work backward from there. The chapter on bias's is new. I cannot recall any other entrepreneur mentioning these- ever. I have read 100s of these books. This chapter pinpoints why most people do not start a business, do not see opportunities and do not succeed, I for one am guilty of all of them or at least half on the list. Worth reading over and over again - and exploring them with someone that can help you overcome them. There are many chapters in this book that will help you along the way. What type of business to start, ones to avoid, where to find money to help you buy the business, where to get help running the business. All of these sources are available you just need to seek them out.

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